



⚡ Grounded in 3 sources

# Networking for Jobs: Insider Tactics That Actually Get You Hired

Skip the generic advice. This guide shows you the real-world networking moves, scripts, and shortcuts that get job offers—straight from people who've done it.

📌 Updated for 2026

💰 **\$66K–\$80K** Source-reported pay for IT Help Desk Support roles (California, 2024)

📢 @jobhacki · JobHacki Community



## Start Fast

Clear first steps you can take this week.



## Real Sources

Built from people who actually did it.



## Honest Numbers

Source-reported pay, costs, and risks.

[Get the Full Guide Vault →](#)

🔒 Includes checklists, scripts & source-backed insights

YOU WILL LEARN

- ✓ Who This Guide Is For
- ✓ Why This Job Is Worth Looking At
- ✓ Pay Potential — The Real Numbers
- ✓ Opportunity Snapshot
- ✓ What The Job Actually Does
- ✓ Requirements

▶ **MODULE 01**

## Who This Guide Is For

This guide is for job seekers who want to use networking to land real, hireable jobs—not just collect LinkedIn connections. If you're tired of sending out cold resumes and want to know what actually works in 2024, this is for you. Especially relevant for IT, tech, logistics, and operations roles, but the tactics here apply to any field where referrals and insider connections make a difference.

▶ **MODULE 02**

## Opportunity Snapshot

**\$66K–\$80K/year**

IT Help Desk Support (California, 2024, source: @skillners)

**1–2 weeks**

Typical time to first interview via warm intro (source: creator transcript)

**30%**

Typical response rate to direct outreach (source: 'He Makes \$15K/mo' transcript)

**3–4 apps**

Number of platforms to focus on for prescheduled work (source: Dolly driver transcript)

▶ **MODULE 03**

# Why This Job Is Worth Looking At

Networking is still the #1 way people get hired for good jobs, especially in IT, logistics, and operations. Real-world examples show that direct connections lead to faster interviews and higher response rates than cold applications. Companies like Cisco, Selector AI, and gig platforms like Dolly all reward people who build relationships inside their industry. If you want to skip the resume black hole, networking is your best shot.

▶ MODULE 04

## What The Job Actually Does

Networking for jobs means strategically building relationships with people who can refer, recommend, or directly hire you. This includes joining industry events (e.g., Cisco Live), collaborating with peers (like other Dolly drivers), and leveraging online communities. The day-to-day involves reaching out to potential contacts, following up, and offering value (helping with a project, sharing a resource, or connecting them to someone else).

▶ MODULE 05

## Pay Potential — The Real Numbers

**\$66K–\$80K/year**

IT Help Desk Support (California, @skillners, 2024)

**\$120/job**

Cargo van operator (Dolly, source: transcript)

**\$5K–\$15K/mo**

Consulting (part-time, source: 'He Makes \$15K/mo' transcript; not entry-level, not a job board role)

## Requirements

Requirement	Details
Basic industry knowledge	E.g., Active Directory, VPNs for IT roles
Willingness to reach out	Direct messages, emails, or in-person
Professional online presence	LinkedIn, industry forums
Ability to follow up	Track conversations and keep notes
No degree required	But relevant certs help (see below)

## Skills Needed

Skill	Example
Communication	Clear, concise outreach and follow-up
Relationship-building	Offering help before asking for favors
Industry-specific knowledge	E.g., endpoint security for IT; safe handling for logistics
Attention to detail	Noting platform rules (e.g., Dolly: don't dismantle appliances)
Persistence	Volume approach: expect 30% positive response rate

# Certifications or Licenses

Certification/License	Relevant For	Where to Get
CompTIA A+	IT Help Desk, Support	CompTIA.org, Pearson VUE
Cisco CCNA	Network Engineer	Cisco.com, Pearson VUE
Valid Driver's License	Logistics, Cargo Van Operator	State DMV
No formal cert needed	Networking itself	N/A

## ▶ MODULE 09

## Beginner Roadmap

- 1 Pick 1–2 job titles you want (e.g., IT Help Desk, Network Engineer, Cargo Van Operator).
- 2 Identify 3–4 platforms or communities where those jobs are discussed (e.g., LinkedIn, Reddit, Skool, company Slack groups).
- 3 Draft a short intro message (see script below).
- 4 Reach out to 10 people per week: 3 direct hiring managers, 3 current employees, 4 peer-level contacts.
- 5 Track responses and follow up with anyone who replies positively.
- 6 Offer to help or collaborate (e.g., assist on a project, share a resource, or refer them to someone else).
- 7 Attend at least one virtual or in-person event (e.g., Cisco Live, local meetups, Skool community calls).

## ▶ MODULE 10

# 7-Day Action Plan

- 1 Day 1: Choose your target job titles and search for them on LinkedIn and Reddit.
- 2 Day 2: Update your LinkedIn and online profiles with relevant keywords (see section below).
- 3 Day 3: Identify 10 people to contact (mix of hiring managers, employees, and peers).
- 4 Day 4: Send out your first batch of outreach messages (use the script below).
- 5 Day 5: Join one online community or group chat (e.g., Skool, Slack, Discord).
- 6 Day 6: Follow up with anyone who replied to your messages.
- 7 Day 7: Attend a virtual industry event or webinar and introduce yourself in the chat.

## ▶ MODULE 11

# 30-Day Action Plan

- 1 Week 1: Complete the 7-day plan.
- 2 Week 2: Schedule 2–3 informational interviews with people in your target role.
- 3 Week 3: Offer to help someone in your network (e.g., review a resume, share a job post, or assist on a project).
- 4 Week 4: Apply for 5 jobs using referrals or warm intros from your network.
- 5 End of Month: Review which connections responded and double down on the most responsive platforms/people.

## ▶ MODULE 12

# Insider Secrets & Shortcuts

- 1 Use the 'volume approach'—expect only 30% of people to say yes to a call or intro (source: 'He Makes \$15K/mo' transcript). Don't waste time pushing the rest.

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- 2 On gig platforms like Dolly, network with other drivers instead of hiring helpers—this avoids 1099/tax issues and builds a reciprocal referral network (source: Dolly driver transcript).

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- 3 For IT/tech, reference specific protocols or tools (e.g., MCP, Selector AI, Cisco Live events) in your outreach to show you're plugged into current trends (source: 'I'm worried about Network Engineers...').

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- 4 Always document what you did and didn't do on the job (e.g., note in Dolly that the customer dismantled their own fridge)—this protects you from liability and shows attention to detail (source: Dolly driver transcript).

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- 5 Commit to 3–4 platforms or apps that offer prescheduled work or networking opportunities, rather than spreading yourself thin across many (source: Dolly driver transcript).

## ▶ MODULE 13

# Exact Resume Keywords

Keyword/Phrase	Where to Use
Active Directory	Skills, Experience
VPN configuration	Skills, Experience
Endpoint security	Skills, Certifications
Network automation	Summary, Skills
Peer collaboration	Experience, Projects
Prescheduled work	Experience (for gig/logistics roles)
Referral network	Summary, Experience

▶ MODULE 14

## Copy/Paste Application Script

▶ MODULE 15

## Interview Talking Points

- 1 Mention your proactive networking (e.g., attended Cisco Live, joined Skool or Slack groups).
- 2 Share how you've collaborated with peers or offered help before asking for referrals.
- 3 Highlight your knowledge of current tools and protocols (e.g., MCP, Selector AI, endpoint security).

- 4 Give a concrete example of following platform rules and documenting your work (e.g., Dolly: noting who dismantled appliances).
- 5 Explain your approach to building a reciprocal network (e.g., helping other drivers or colleagues).

► MODULE 16

## Red Flags / Scams To Avoid

### Red Flags

Avoid anyone who asks for money upfront for job leads or networking introductions. Be cautious of platforms or individuals who promise guaranteed jobs for a fee. On gig apps like Dolly, don't violate platform rules (e.g., don't dismantle appliances yourself)—you could be liable for damages. Always confirm that a company is legitimate (check BBB, company website, or LinkedIn).

► MODULE 17

## Source Notes

*"Like 30% of people will just be like, 'Hey, yeah, that sounds great. Let's do it.' ... You can just solve it through volume, right?"*

— He Makes \$15K/mo from Selling AI (Working Part-Time)

*"You got to network with other drivers. That's just my recommendation. I think that's better than hiring someone. ... You get paid separately and you can get the job done with help."*

— Dolly driver transcript

[1] He Makes \$15K/mo from Selling AI (Working Part-Time)

[2] I'm worried about Network Engineers.....

[3] Dolly driver transcript

[4] @skillners X post (IT Help Desk Support pay data)

► RESOURCE GUIDE

## Resources, Certifications & Direct Links

Tap straight into search results, certification training, and paid apprenticeships for this path.

🔍 DIRECT SEARCH LINKS

**Indeed — open roles**

biggest board ↗

**LinkedIn Jobs**

apply + network ↗

**ZipRecruiter**

1-click apply ↗

**Google — near me**

local + niche boards ↗

**Glassdoor — real salaries**

verify pay ↗

### Hack

Set a saved-search alert on **Indeed + LinkedIn** for this exact term — new roles hit your inbox before they're crowded.








► TOOL GUIDE

# Tool Stack — Organized by Category

Every tool for this path, grouped by category. Free tools first, paid last. Tap any logo to open it.






## Job Boards

7 free · 0 paid

-  **Indeed** Largest job board Free [↗](#)
-  **LinkedIn Jobs** Jobs + networking Free [↗](#)
-  **Remote OK** Remote jobs board Free [↗](#)
-  **USAJOBS** Federal government jobs Free [↗](#)
-  **We Work Remotely** Remote-only jobs Free [↗](#)
-  **Wellfound** Startup + tech jobs Free [↗](#)
-  **ZipRecruiter** Quick-apply job board Free [↗](#)







## Resume & ATS

5 free · 0 paid

-  **Jobscan** ATS keyword matching Free [↗](#)
-  **Kickresume** Templates + AI writer Free [↗](#)
-  **Resume Worded** Resume + LinkedIn scoring Free [↗](#)
-  **Rezi** AI ATS resume builder Free [↗](#)
-  **Teal** Resume builder + job tracker Free [↗](#)










## AI Assistants

5 free · 1 paid

	<b>ChatGPT</b>	Writing, ideation, prompts, drafts	Free	<a href="#">↗</a>
	<b>Claude</b>	Long docs, reasoning, coding, agents	Free	<a href="#">↗</a>
	<b>Google Gemini</b>	Google-integrated AI	Free	<a href="#">↗</a>
	<b>Perplexity</b>	AI research with live sources	Free	<a href="#">↗</a>
	<b>Poe</b>	Many AI models in one app	Free	<a href="#">↗</a>
	<b>Grok</b>	X-integrated AI	Paid	<a href="#">↗</a>





## Learning & Certifications

6 free · 3 paid

-  **AWS Skill Builder** Free AWS cloud training Free [↗](#)
-  **Coursera** Courses (audit free) Free [↗](#)
-  **freeCodeCamp** Free coding + certs Free [↗](#)
-  **HubSpot Academy** Free sales/marketing certs Free [↗](#)
-  **Professor Messer** Free CompTIA training Free [↗](#)
-  **Salesforce Trailhead** Free Salesforce admin path Free [↗](#)
-  **CompTIA CertMaster** Official A+/Net+/Sec+ prep Paid [↗](#)
-  **Google Career Certificates** Job-ready certs (IT/data/cyber/UX) Paid [↗](#)
-  **Udemy** Cheap skill courses Paid [↗](#)

## Productivity

4 free · 0 paid

-  **Calendly** Booking / scheduling calls Free [↗](#)
-  **Google Sheets** Trackers + light CRM Free [↗](#)
-  **Loom** Screen-record pitches/looms Free [↗](#)
-  **Notion** Docs, dashboards, templates Free [↗](#)

### Money tip

Stack the **free** tools first. Only pay once a tool is directly making or saving you money.

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## THE JOBHACKI ARSENAL

# This guide is 1% of what members get

The community unlocks the tools that do the heavy lifting for you:



### OmniCut

Upload any video — get back a timestamped, cut-by-cut edit blueprint: hooks, vocal cues, effects and animation calls, all mapped to the viral frameworks behind our own content. You (or your AI editor) just follow the map.



### JobHacki Resume Builder

Our exact one-page, recruiter-tested template — auto-built from your LinkedIn in minutes, exported as an editable doc + PDF.



### JobHacki Readiness Simulator

Paste any job link. Get tested on what the role actually requires, see your readiness score, and get the fastest study path to close the gaps.



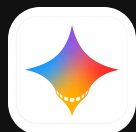
### Atlas Directory

Every guide and career path we publish — refreshed by 24/7 AI researchers so you never act on stale info.

[Join the JobHacki Community →](#)

Join free today — founding-member pricing locks in before the tools go paid.

## WHAT EACH TOOL ACTUALLY DOES



### OmniCut

OmniCut watches your entire video the way an elite editor would — every frame, the full transcript, your offer and what you're actually selling — then runs it through the viral frameworks behind our own content. What you get back is a timestamped editing score: your video chopped into 10-second sequences, each with exact vocal cues, audio cues, effect calls and animation directions. Copy a sequence, paste it into Gemini Omni, and generate that cut — then the next, then the next, until the whole edit is done. Runs as a custom GPT inside ChatGPT (you'll need a ChatGPT account), purpose-built for Gemini Omni video editing the day it drops.



### JobHacki Resume Builder

Drop in your LinkedIn (or paste your experience) and it rebuilds everything into the exact one-page format we use: tight summary line, education with the details recruiters scan for, metric-driven experience bullets, and the 10-category skills stack that beats ATS keyword filters. Out comes a polished PDF plus a fully editable doc — change any line later without starting over. Single-industry and multi-industry versions included.



### JobHacki Readiness Simulator

Paste a real job posting link. The simulator breaks down what that role actually demands — skills, tools, terminology, scenarios — and tests you on it: multiple choice, written answers, even voice roleplay for interviews and sales calls. You get a Readiness Score out of 100 across skill match, tool match, communication and interview readiness, plus the exact study plan to close your gaps — linked straight to the guides, certs and resources that fix them.



### Atlas Directory

The full living library: 100+ grounded, step-by-step playbooks across AI businesses, careers, trades, healthcare paths and side income — every one built from people who actually did it, never theory. Our AI researchers monitor hundreds of creators and sources around the clock, so tools, pay data and methods stay current. Search it, filter it, read online or download any guide as a PDF.

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